

## **Toshiba Unified Print Program Cost Savings Description and Calculation**

**Under the Toshiba Unified Print Program, schools do not purchase or lease new copiers. They do not pay for maintenance contracts, supplies, or equipment. Schools "only pay" for each copy made (less than a penny for black/white and less than four cents for color. Toshiba supplies new copiers without any additional costs.**

**"Months Invoiced"** This is the total number of months that schools were invoiced for this report.

**"Monthly Spend Prior to Using Toshiba"** Prior to implementation, Toshiba visited each school to assess their site. The assessment included the total number of copiers/printers that each site had; the total amount spent on purchasing copiers, maintenance contracts, supplies, and lease payments; the total number of copies made each year, and the cost per copy. Toshiba totaled all of these costs to come up with a final number.

**"Projected Avg Monthly Spend Using Toshiba"** This is the "Average Monthly Cost" that Toshiba projected if the school replaced their current equipment with Toshiba copiers. Toshiba took the total number of copies made per year and multiplied by (\$0.0098 b/w and \$0.00395 for color).

**"Actual Avg Monthly Spend Using Toshiba"** This is the "Actual Average Monthly Cost" that the Toshiba Unified Print Program has cost schools. The total is based on the amount invoiced by Toshiba and paid for by schools and divided by the number of months invoiced.

**"Total Savings Amount Using Toshiba"** This is the "Actual Monthly Total Savings" derived by taking the "Monthly Spend Prior to Using Toshiba" and subtracting the "Actual Avg Monthly Spend Using Toshiba".

**"Total Savings Percentage Using Toshiba"** This is the "Actual Total Savings %" for each school derived by taking the "Total Savings Amount Using Toshiba" and dividing it by the "Monthly Spend Prior to Using Toshiba".