

## Exhibit A

### Program Elements

Woodcraft Rangers offers a comprehensive menu of services that can be adapted to each school's need but all of which align with both PFSS goals and the LAUSD Strategic Plan. Content narrative is organized by program category and the pricing proposal includes unit types, rates and LAUSD SP alignment.

**Arts Education** - Woodcraft Rangers offers a full spectrum of visual art, music, theatre, dance and media enrichment options that can be integrated into school day, afterschool or weekend programming. Offerings range from culturally relevant programming such as Mariachi, Folklorico, Chinese Lantern Dancing and Hip Hop dance to full-scale theatrical productions and professional development opportunities in arts integration.

**Environmental Education** - With nearly a century of experience in outdoor education, Woodcraft Rangers has a successful track record of conducting inclusive and intentionally diverse camping experiences. Woodcraft Rangers operates *Camp Woodcraft* in the Sequoia National Forest to host youth and family retreats and also operates classroom and immersive nature excursions. For older youth, Woodcraft Rangers offers People + Planet, an environmental justice-based in-school residency program that combines Next Generation Science Standards with the CA Blueprint for Civic Engagement.

**Restorative Justice/Peace Programming** - Healthy school culture is built on a foundation of positive intent and an understanding that though conflicts inevitably arise, our collective ability to respond, repair and grow from these moments create greater strength and unity. Professional development workshops in Cultural Humility and Restorative Practices equip administrators and teachers with tools to guide conflict resolution and peace work within their school (i.e School Spirit Reimagined) as well as workshops for students to foster their collective ability to navigate interpersonal and group dynamics with openness, understanding and accountability (Recess: Peaceful Playtime). BRINK (Building Resilience in Neighborhood Kids) features a trauma-informed parent-peer mentor program for students exhibiting behaviors that can be predictors of illicit activity.

**STEM** - Hands-on scientific discovery and exploration builds important 21<sup>st</sup> Century skills. Woodcraft Rangers STEM programs range from robotics and coding and cybersecurity to earth science/outdoor education curriculum. Part of the program can include scaffolded tournament play to incentivize innovation. Programs can be offered as in school or afterschool.

**Health and Wellness/Sports** - Woodcraft Rangers offers a variety of programs that encourage proper nutrition and physical activity and can help to remedy rising rates of obesity and other negative health outcomes in young people. All programs are inclusive and operate with egalitarian principles to ensure every child has an opportunity to play. Programmatic options include PE programs (including sport sampling), structured recess, playground programs that promote positive school culture while school gardens promote the consumption to healthy whole foods. WR's signature FIT Expo is a community event that celebrates wellness and WR offers Digital Detox workshops for families that emphasizes the importance of screen-free activities

**SK8** - Developed in partnership with Nike, Woodcraft Rangers offers a scaffolded skateboarding curriculum for middle and high school students. The program celebrates the sport's unique intersection of artistry and athleticism – integrating elements of skateboarding skills, product design and engineering in the curriculum at multiple skill levels and operates on mobile popup parks to ensure safety, availability at any site and access for all skill levels.

**EL Re-designation and Credit Repair Support Services** - Woodcraft Rangers has a solid track record of programs where all students complete a higher percentage of credits attempted and where EL students redesignate far faster than their non-attending peers. Through quality mentorship and language development curriculum, supports are available in-school, afterschool, weekend and during summer.

**Youth Voice** - Being youth-led has always been a guiding principle of Woodcraft Rangers. WR has experience in facilitating Youth Advisory Boards through its afterschool programs allowing youth to provide governance for the program. WR can facilitate the YAB program to help schools collect and communicate student needs and recommendations to school staff and leadership. WR provides survey tools, programmatic structure, collateral, and meeting facilitation. Civic engagement programs also available to help young leaders understand community issues and identify avenues for social change.

**Summer Learning/Day Camp** - Woodcraft Rangers offer full-day summer camp programs with a wide variety of activities including arts, STEM, sports and play, providing a safe space for youth to spend their summer hours while offering academic reinforcement to prevent the summer slide. Woodcraft Rangers also operates a residential summer camp, Camp Woodcraft in the Sequoias which is available for classroom retreats or other immersive nature programs.

**Family Engagement** - Woodcraft Rangers offers a variety of parent engagement programs to help cultivate positive school culture. Programs include the facilitation of Parent Advisory Committees, family engagement events such as Literacy, STEAM and Arts festivals. Family Enrichment options are also available for the 100 clubs in the Woodcraft Rangers enrichment catalogue.

**Professional Development** - Woodcraft Rangers' programs are based in a whole-child philosophy that has informed Woodcraft Rangers programs for the last century. Professional development that focus on whole child methodologies include: Leading with Strengths, Woodcraft Way: 100 Years of Whole Child, Practicing Cultural Humility, Constructivism in Early Education and SEL-e-brate!: (Social Emotional Learning), and School Spirit Reimagined.

Exhibit B

Price Schedule

<b>WR Program Name</b>	<b>Program Type</b>	<b>LAUSD SP Objective</b>	<b>Unit</b>	<b>Unit Cost</b>
Constructivism in Early Education	Professional Development	Expanding Opportunities in ECE	Full-day workshop	\$3000
SEL-e-brate!	Professional Development	Expanding Opportunities in ECE	Full-day workshop	\$3000
School Gardens	Afterschool club	Parent, Community and Student Engagement	10 week sessions	\$6000 includes all materials and installation
Sk8 (youth skateboarding)	Afterschool Club	Parent, Community and Student Engagement	6 week cycle (3 days a week)	\$3600 plus start up
Camp Woodcraft	Classroom Retreat	Parent, Community and Student Engagement	2-day, overnight retreat	\$300/student
Outdoor Education	Day Hikes or Overnight Camping Trips	Parent, Community and Student Engagement	Varies	Varies
Family Enrichment Programs	Evening/weekend classes	Parent, Community and Student Engagement	6 hour-long class sessions	\$1000
Parent Advisory Committee	Facilitation	Parent, Community and Student Engagement	6 hour-long sessions	\$2400
Youth Advisory Board	Facilitation	Parent, Community and Student Engagement	6 hour-long sessions	\$2400
Digital Detox	Family Workshop	Parent, Community and Student Engagement	One-day workshop or multi-workshop session	\$250/workshop
BRINK (Building Resiliency in Neighborhood Kids)	Parent Peer Mentor Program (Nature Retreat and Community Events)	Parent, Community and Student Engagement	3 day retreat and 4 events/year	\$50,000 (40 families participating)
Work-based Learning Opportunities	Varies	Parent, Community and Student Engagement	Varies	Varies
Family Outdoor Education	Weekend events	Parent, Community and Student Engagement	Day-long event	\$3000
EL Re-designation Support	Afterschool Club	Proficiency for All	6 week cycle (3 days a week)	\$3600
Summer Camp	Day Camp	Proficiency for All	One-week session	\$150/participant; 60 students minimum
People + Planet: Environmental	In-school residencies or afterschool clubs	Proficiency for All	8-session series	\$1600

Justice Student Leaders				
Arts	In-school residencies, afterschool or PD	Proficiency for All	Varies	Varies
STEAM Night/Project Fair/Family Literacy Night/Fit Expo	School-wide Events	Proficiency for All, School Safety and Parent Engagement	One event	\$5000
School-wide Competitions (i.e. Spelling Bee, Robotics)	In-school or afterschool residencies	School Safety	Varies	Varies
Physical Education	In-school Residency	School Safety	10 week session per class	\$500/session; minimum 3 class/day
Recess: Peaceful Playtime	In-school Residency	School Safety	10 week session per class	
Principal as CEO: Culture is King	Leadership (Principals only)	School Safety	3 full-day workshop	\$9000
Practicing Cultural Humility	Professional Development or Student Workshops	School Safety	6 workshop (3 hour) training series	\$9000
School Spirit Reimagined	Professional Development	School Safety	One Full-Day Workshop	\$3000
Woodcraft Way: 100 years of Whole Child	Professional Development	School Safety	Full-day Workshop	\$3000
Lead with Strengths	Professional Development (site)	School Safety	Full-day Workshop	\$3000

*Additional Information and Custom Programs available upon request.*

## Vendor Virtual Services Plan

Due to school closures, approved vendors on the Partners for Student Success bench that have a signed contract will need to submit their *Vendor Virtual Services Plan* to D'Sonya Oakley at [dsonya.oakley@lausd.net](mailto:dsonya.oakley@lausd.net) from the Office of Partnerships and Grants. The plans will be vetted and shared with eligible schools to select the services they are interested in and follow up with vendors. Any new approved vendors that are in the process of signing their contract will also need to fill out the below form.

### Things to Consider:

- Currently, certificated staff are required to supervise any services rendered to students by a third party.
- Recording and pictures of students is prohibited.
- District's [Code of Conduct](#) is expected when interacting with students

Vendor's Name: <p style="text-align: center;">Woodcraft Rangers</p>	Submittal Date: <p style="text-align: center;">9/9/2020</p>
Schools Planning to Serve: All TK-12	
List the services in your agreement that can be provided virtually:	ALL
List the services in your agreement that cannot be provided virtually:	N/A
List the platforms you plan to use for delivery of virtual services:	Schoology, Zoom, Google Classroom
Provide a brief description of how you plan to deliver each of your services virtually (i.e. coordinate with school to schedule 30 minute session once a week, etc.):	Varies by site. All programs have been adapted to the modality and to maximize engagement