

## Get Started

# Match Personality to Careers

Read the brief Holland Code descriptors and then write one that fits you.

### Realistic:

*These are the "doers."*

Doers generally like to work with objects, machines, tools, plants, and animals. In addition, they enjoy working or being outdoors.

A few of the jobs that suit doers include mechanic, pilot, carpenter, and forest ranger.

Celebrities with realistic interests: Thomas Edison, Mark McGwire.

### Investigative:

*These are the "thinkers."*

Thinkers like to observe, learn, investigate, analyze, evaluate, solve problems, and find creative solutions. Generally, these thinkers prefer to work on their own.

Several jobs that fit this personality type are physician, detective, and scientist.

Albert Einstein and Bill Gates belong to this group.

### Artistic:

*These are the "creators."*

Creators have artistic, innovating, and/or intuitive abilities and like to work in unstructured situations that allow them to use their imaginations and creativity.

Photographers, game designers, dance instructors, and musicians are all jobs that fit people in this group.

Artistic celebrities include Mark Twain and J.K. Rowling.

### Socials:

*These are the "helpers."*

Helpers like to work with other people to enlighten, inform, help, train, or care for them. In addition, they are usually skilled with words.

Nurses, social workers, occupational therapists, and teachers are jobs helpers prefer.

Mother Theresa, Abraham Lincoln, and Mahatma Gandhi were socials.

### Conventional:

*These are the "organizers."*

This group feels comfortable working with details in structured situations and likes to keep things neat and organized. They like working with forms, charts, and reports.

Accounting clerks, office managers, and bankers, are all jobs suited to conventionals.

Judge Judy, Charles Schwab and J.C. Penney are identified as conventionals.

## My Holland Code:

What is your Holland Code? \_\_\_\_\_

Use your 3-letter code to describe yourself and a job that suits your unique personality qualities. \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### Enterprising:

*These are the "persuaders."*

Persuaders like to work with people by influencing and persuading, or by leading or managing for organizational goals or economic gain.

Politicians, real estate agents, stockbrokers, and advertising executives all have strong persuasive personalities.

Walt Disney and Oprah Winfrey are two famous enterprisers.